

AGENDA - Day 1

1:00
PM

Safety Minute

1:05
PM

Intro & Awards
Stalder / Whelan

1:30
PM

Sales Process Redesign SRS 2.0
Gardner

2:30
PM

Digital Overview / Supply Chain
Gardner / Hanks

3:15
PM

Break

3:30
PM

Commercial Update
Palmer

3:50
PM

Private Label
Rominger

4:10
PM

**Credit - Capitalizing on the Small/Mid Size
Customer**
Arrington

4:30
PM

GAF Presentation

5:30
PM

Wrap-Up
Stalder / Whelan

AGENDA - Day 2

8:00
AM

Safety Minute

8:05
AM

Who Dares To Win
Goldschmeding

8:45
AM

Consistency in Core Processes (DOM)
Goldschmeding / Stalder / Whelan

9:15
AM

Break

9:30
AM

Regional Breakouts
RVPS

10:15
AM

Breakout - Sales Leadership
Bills / Cunningham

11:00
AM

Breakout – Latino
Chavez

11:45
AM

Lunch

12:45
PM

Breakout – PowerBI
Reeves / Logan

1:30
PM

Breakout – Digital / RoofHub
Hill

2:15
PM

Breakout - Pricing
Hanks / Strenger

3:00
PM

Break

3:15
PM

Owens Corning Presentation

4:15
PM

State of the Union
Tinker